Press release Robert Bosch Engineering and Business Solutions



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Robert Bosch Engineering and Business Solutions to collaborate with TIS INTEC Group a Japanese company specializing in SAP

Using the knowledge of extensive ERP introduction experience at more than 120 sites around the world to aim for expansion into assembly and manufacturing industry business

Robert Bosch Engineering and Business Solutions Private Limited (Head Office: Bangalore, India; President and Managing Director: Dattatri Salagame; hereinafter referred to as RBEI) has concluded a basic agreement to start collaboration in SAP ERP-related business with TIS Inc. of TIS INTEC Group (Head Office: Shinjuku-ku, Tokyo; Chairman and President: Toru Kuwano; hereinafter referred to as TIS), a IT specialist with experience in technology which has cultivated for many years in supporting major Japanese companies in IT services and digitalization of businesses.

The environment surrounding Japanese manufacturing industry is becoming increasingly uncertain, with the global economic downturn caused by the spread of Covid-19. At the same time, the Japanese manufacturing industry is being urged to respond quickly to the wave of digitalization symbolized by the overcoming of the "2025 digital cliff" as put forward by the Ministry of Economy, Trade and Industry. Consequently, RBEI is engaging in a business partnership with TIS, which has a local template for the assembly and manufacturing industries that optimizes the rich functionality of SAP S/4 HANA®, the de-facto standard for ERP products.

TIS Intec Group is a comprehensive IT service company that was founded in 1971 and now has around 20,000 employees which provides IT services in a wide range of industries and fields, from core systems that support business, to highly competitive applications and to the platform that forms the basis of the system. Among them, experienced in the implementation of SAP and ERP systems of many large Japanese corporations.

With this collaboration, RBEI will support the increased sophistication of management in Japanese assembly and manufacturing industries as well as their digital transformation and the acceleration of globalization. With the track record of TIS in implementing ERP for domestic manufacturers and its experience in

Robert Bosch Engineering and Business Solutions Pvt. Ltd. 123 Industrial Layout, Koramangala, Bangalore 560 095, India Marketing & Communications/RBEI Raghunandan.rao@in.bosch.com www.bosch-india-software.com Country Manager <u>Kaushik.pal@in.bosch.com</u> handling Japanese corporate culture and business practices with RBEI's "MantHANA," the SAP S/4 HANA® template for assembly and manufacturing industries, customers will benefit from the best of both TIS and RBEI expertise in their transformation journey.

With regard to the collaboration, Takeshi Oga, Managing Corporate Officer, Chief Transformation Officer and head of Digital Ecosystem Business at SAP Japan commented as follows.

"SAP Japan welcomes the start of the collaboration between TIS and RBEI in ERP-related business for the assembly and manufacturing industries in Japan. "I hope that "The ideal form of ERP implementation" (*Note: from "The Compass for the Introduction of ERP for Japanese Firms: Redefining ERP in Japan") will take root in the Japanese manufacturing industry through the collaborative scheme of TIS, which has supported the increased sophistication of group management and business reform utilizing SAP ERP solutions, and RBEI of the Bosch Group, which has a wealth of knowledge through applying the largest number of SAP solutions globally to the assembly and manufacturing industries."

Through this collaboration, RBEI will aim to accelerate the development of ERP business in the Japanese assembly and manufacturing industries and double the scale of its SAP-related business from its current level by 2025.



Outline of the business partnership

About RBEI's "MantHANA" SAP template for the assembly and manufacturing industries

MantHANA is a template for the assembly and manufacturing industries that is organized around SAP S/4 HANA®. It covers a wide range of business models in the assembly and manufacturing industries based on a track record of implementing diverse business scenarios around the world in SAP S/4 HANA®. Using this template reduces project risk and the introduction period by more than 30% compared to a usual SAP S/4 HANA® introduction project.

About TIS (http://www.tis.co.jp/)

In addition to SI and contract development, TIS, a member of the TIS Intec Group, prepares a large number of service-type IT solutions including data centers and clouds. At the same time, TIS has also established a global support system centered on China and the ASEAN region, and is contributing to the growth of customers' businesses as a business partner of more than 3,000 companies in various industries including finance, manufacturing, logistics and services, public services and telecommunications.

About TIS Intec Group

About 20,000 employees of the TIS Intec Group work together to leverage our strengths to provide IT services that support the businesses of many customers in areas including finance, manufacturing, services and public services, both in Japan and overseas. As a mover using digital technologies, REBI will add vivid colors to the scenery of the future.

About Robert Bosch Engineering and Business Solutions

RBEI, a wholly-owned subsidiary of Robert Bosch GmbH, is a world-leading global supplier of technology and services that provides one-stop engineering, IT and business solutions. RBEI is the largest software center of the Bosch Group after Germany with locations in India, Vietnam, Mexico and Poland, and has sales offices in Japan, China, the Middle East, Germany, the UK and America. (https://www.bosch-india-software.com/en/)

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[Contact Person]

Robert Bosch Engineering and Business Solutions Private Limited Business Manager: Kaushik Pal Phone: +81 (3) 5485-4413, Cell: +81 80-3757-7317 Mail: <u>Kaushik.Pal@bosch.com</u>

^{*} The information given is current as of the date of the announcement. Please note that the information given may differ from the latest information.

About The Bosch Group

The Bosch Group is a leading global supplier of technology and services mit worldwide approx 400 000 associates (Last updated: 31.12.2019). The company generated sales of 77.7 billion euros in 2019. Its operations are divided into four business sectors: Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. As a leading IoT provider, Bosch offers innovative solutions for smart homes, Industry 4.0, and connected mobility. Bosch is pursuing a vision of mobility that is sustainable, safe, and exciting. It uses its expertise in sensor technology, software, and services, as well as its own IoT cloud, to offer its customers connected, cross-domain solutions from a single source. The Bosch Group's strategic objective is to facilitate connected living with products and solutions that either contain artificial intelligence (AI) or have been developed or manufactured with its help. Bosch improves quality of life worldwide with products and services that are innovative and spark enthusiasm. In short, Bosch creates technology that is "Invented for life." The Bosch Group comprises Robert Bosch GmbH and its roughly 440 subsidiary and regional companies in 60 countries. Including sales and service partners, Bosch's global manufacturing, engineering, and sales network covers nearly every country in the world. The basis for the company's future growth is its innovative strength. Bosch employs some 72,600 associates in research and development at 126 locations across the globe, as well as roughly 30,000 software engineers.

The company was set up in Stuttgart in 1886 by Robert Bosch (1861-1942) as "Workshop for Precision Mechanics and Electrical Engineering." The special ownership structure of Robert Bosch GmbH guarantees the entrepreneurial freedom of the Bosch Group, making it possible for the company to plan over the long term and to undertake significant upfront investments in the safeguarding of its future. Ninety-two percent of the share capital of Robert Bosch GmbH is held by Robert Bosch Stiftung GmbH, a charitable foundation. The majority of voting rights are held by Robert Bosch Industrietreuhand KG, an industrial trust. The entrepreneurial ownership functions are carried out by the trust. The remaining shares are held by the Bosch family and by Robert Bosch GmbH.

Additional information is available online at <u>www.bosch.com</u>, <u>www.iot.bosch.com</u>, <u>www.bosch-press.com</u>, <u>www.twitter.com/BoschPresse</u>.